



**CASTUK**



Building  
rewarding  
relationships

Cast UK is an award winning recruitment business providing professional level procurement, buying, supply chain and logistics candidates on a permanent, interim or contract basis.

**Our services are used by a broad client base, from SMEs to the majority of FTSE 500 companies in the UK. Each year, Cast UK manages assignments that have a combined salary value in excess of £100 million.**

Across our offices, Cast UK's expert team coach, guide and support the career aspirations of thousands of candidates. We advise on all aspects of the career journey, including CV writing, access to professional networking, social media coaching, interview techniques, psychometric testing, personality profiling, offer management, employer negotiation and general career development.



**Of our business is repeat business**

Our website and social channels are accessed by over 60,000 visitors every week and our combined network reach extends to almost every procurement, buying, supply chain & logistics professional within the UK. It is with this unrivalled access to the UK's leading professionals that Cast UK can confidently help companies save time and money by finding the best candidates for their business, regardless of their current status.



**Cast UK has experience recruiting across a diverse range of sectors, with a special focus on:**

- FMCG
- Retail
- Manufacturing
- Engineering
- Automotive
- Aerospace
- Defence
- Chemicals
- Logistics
- Public Sector
- Professional Services
- Pharmaceuticals

# Why us?

We only work in very specific sectors - procurement, buying and merchandising, supply chain and logistics - so we know the market inside out.

We believe in building rewarding and lasting relationships with our clients and this is reflected in our approach.

We take the time to fully understand the requirements of the role, the company and culture, so that we only supply the most suitable candidates.

When we do this, we achieve 89% candidate placement success rate for contingent recruitment and 100% when a client retains our services.

As a result, 96% of the candidates we place are still in position after 12 months and over 70% of our business is repeat business.



# 96%

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# Client Charter

Cast UK adopts a collaborative approach with our clients to ensure that we are working together to build rewarding and lasting relationships. Our Client Charter represents the commitment we offer to every client to ensure excellent results, every time.

# Our commitment to you

## Our promise

**Good (service) is not enough. Just ok is not ok, we go the extra mile. We aim to exceed client expectations at every step of the relationship.**

- We will only take on work that we know we can fulfil to the highest standard
- We aim to develop a clear understanding of every client's culture
- We never pressure a client for the wrong reasons
- We are transparent in our approach and terms of business

## Our purpose

**We aim to set new standards in service and recruitment solutions resulting in rewarding and lasting relationships.**

- We will provide a single key account contact who will develop a clear account strategy to achieve your goals
- We will be honest, open and transparent throughout our search process
- We treat each client as an individual and tailor our services to your requirements and business strategy
- We promise to focus on retaining our best people so you can rely on a consistent quality of service
- We create a clearly defined project plan and timescale for each assignment

## We are never ones to pay lip service

**We believe in the importance of authenticity and integrity.**

- We take time to fully understand the requirements of the role, and the company culture, so that we only supply the most suitable candidates, saving you time
- All our consultants have either an operational background or extensive recruitment experience within procurement, buying, supply chain and logistics. This expert industry knowledge allows our consultants to find you the most appropriate candidate for your business, saving you time and money within the recruitment process.

## We never stand still

**We continually strive to be innovative in our services and approach to establish and maintain long-lasting rewarding relationships.**

- We are constantly reviewing our processes to ensure we provide a better and faster service
- Our innovative website offers a secure, interactive portal allowing you to be involved in the process and view our progress at any time

## We are never satisfied

**We structure our business so you deal with and benefit from consistent consultant partnerships that add value, above and beyond the brief.**

- We aim to be leaders not followers, setting new industry standards
- We are passionate about delivering excellence and the highest level of customer service
- We are accountable for our actions and inactions

# What our clients say about us



I was introduced to Cast UK from a colleague within Brakes who advised that they had proven to be a valuable recruitment partner to our business. That reliability has remained consistent in my dealings with Cast UK and we have since recruited a number of our key senior management positions through Cast UK. I have found their consultants professional and consultative in their approach and I have been impressed with their level of contact throughout the various recruitment assignments that they have managed.

As they work in the specific areas of Procurement & Buying, Supply Chain and Logistics, they are particularly knowledgeable within these specialisms therefore they are able to present candidates who have expertise in these particular fields. This working relationship has been constructive and fruitful and I look forward to working together with Cast UK on future vacancies...

Jenny Allen-Smith  
Resourcing Business Partner at Brakes

We have long been aware of Cast UK in the recruitment marketplace and have used their services on a regular basis. However, the rapidly expanding nature of our business over the last 12 months means that we required a closer partnership relationship with our key recruiter going forward. It has become increasingly clear as the economy continues to recover, talent has become harder to find & retain, hence our new sole supplier agreement with Cast UK for all our professional level logistics requirements.

As sector specialists, Cast UK's knowledge of both the active & passive markets mean they have invaluable access to the best candidates. Their experience means that they can quickly evaluate potential employees on our behalf and use their knowledge to ensure they only send through the most relevant people, saving both time & money. In addition, they know our business & culture inside-out meaning not only do they send us candidates with the correct experience & qualifications, but also ones that they know will fit well within our business.

Steve Granite,  
Managing Director. Abbey Logistics Group







**pz**  
Cussons



TRELLEBORG

Arcadia

brakes

amazon.co.uk



ASDA



YODEL



L'ORÉAL

easyJet



brother



Government  
Procurement  
Service



UNIPART  
GROUP



SCREWFIX



next

OFFICE



Sainsbury's

synergyhealth  
for each person, your world



National coverage, local service

Manchester

☎ 0161 825 0825

Birmingham

☎ 0121 222 6444

London

☎ 0208 185 5200

**CASTUK**

[www.castuk.com](http://www.castuk.com)  
[enquiries@castuk.com](mailto:enquiries@castuk.com)